

Alibaba.com Gold Plus Supplier



Assessment Report

Presented to

Wuxi YaQin Commercial and Trading Co., Ltd.

无锡市亚秦商贸有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	Room 401, No. 382, Youduyuan, Liangxi District, Wuxi City, Jiangsu Province, China
City / Country:	Wuxi / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	wxyqsm
Gold Supplier Company Name:	Wuxi YaQin Commercial and Trading Co., Ltd.
Contact Person:	Ms. Tongping Wang
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Service Provided by Bureau Veritas Certification

Report No.: 18939356_T





Report Number:	18939356_T	Assessment Type	Trade Assessment
Date of Assessment:	19/Aug./2019	Report Date:	19/Aug./2019
Assessor's Name:	Tonny Yang	Validity Period:	20/Aug./2019 -- 19/Aug./2020
Reviewed By:	Mark Wei	Online Verification:	www.bv-certification.com.cn

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	9132020533119627 1A
Year Established:	25/Mar./2015	Validity Period:	25/Mar./2015 -- 31/Dec./2049
Export Experience:	4 Years	Industry Experience:	4 Years
Registered Address:	No. 15, Middle Youyi Road, Dongting Street, Xishan District, Wuxi City, Jiangsu Province, China		
Company Address:	Room 401, No. 382, Youduyuan, Liangxi District, Wuxi City, Jiangsu Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Wuxi Xishan District Market Supervision And Administration
Registered Capital:	RMB 800,000		
Corporate Representative:	Ms. Tongping Wang		
Industry:	Nail Supplies		
Business Type:	<input type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Trading Company <input type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Sanding Band & Cap, Nail Drill Bits		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed			
Total Building Size: 120 m ²			
Office Size: 120 m ²			

Section 2: Human Resources

Human Resources

2.1 Company Chart

```
graph TD; GM[GM] --> Sales[Sales Dept.]; GM --> Packing[Packing Dept.]
```

2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Sales Dept.	10	0	10
Packing Dept.	10	0	10
Total Number:	21	0	21

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential

Section 3: Current Export Situation

Current Export Situation

There is/are 5 foreign trading employee(s) in the company.

Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	5	N/A	N/A	N/A
2-5 Years	0	N/A	N/A	N/A
Less than 2 years	0	N/A	N/A	N/A

Does the company have a valid export license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Export License Registration No.:	91320205331196271A
Total Revenue (Previous Year):	Confidential
Total Export Revenue (Previous Year):	Confidential
Estimated Export Revenue (Current Year):	Confidential
Trade Agents Employed Overseas:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Nearest Port:	Shanghai Port
Accepted Payment Terms	<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input type="checkbox"/> CFR
Accepted Payment Type:	<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker
Average lead time from product order confirmation to production delivery (products exiting the factory):	
Product Category	Num Unit
Sanding Band & Cap, Nail Drill Bits	7 Weeks
Average Sampling Time	
Product Category	Lead Time
Sanding Band & Cap, Nail Drill Bits	2 Days
The Shortest Sampling Time	
Product Category	Shortest Lead Time
Sanding Band & Cap, Nail Drill Bits	2 Days



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Sanding Band & Cap, Nail Drill Bits	Confidential	5
South America	Sanding Band & Cap, Nail Drill Bits	Confidential	5
Eastern Europe	Sanding Band & Cap, Nail Drill Bits	Confidential	10
Southeast Asia	N/A	0	0
Africa	N/A	0	0
Oceania	N/A	0	0
Mid East	N/A	0	0
Eastern Asia	N/A	0	0
Western Europe	Sanding Band & Cap, Nail Drill Bits	Confidential	10
Central America	N/A	0	0
Northern Europe	N/A	0	0
Southern Europe	N/A	0	0
South Asia	N/A	0	0
Domestic Market	Sanding Band & Cap, Nail Drill Bits	Confidential	70
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

Section 5: Quality Assurance

Quality Assurance				
5.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
5.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
5.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
5.3 Supplier Management				
Item	Content	Observations /Comments		
5.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input checked="" type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No		
5.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No		
5.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No		
5.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input checked="" type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary		
5.4 After Sales Service				

Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input checked="" type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
5.4.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input checked="" type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
5.4.3	Is there a closed-loop corrective action system in place?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
5.4.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input checked="" type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
5.4.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

Section 6: R & D Capacity

R&D Capacity				
6.1 Current Situation				
There is/are _____ 0 _____ R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	0		11-20 Years	0
Junior College	0		6-10 Years	0
Technical School	0		2-5 Years	0
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
N/A	N/A	N/A	N/A	
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
26319001	Refer to the photo	Class 3: Roll of sandpaper, sandpaper, emery cloth, emery paper, emery cloth, emery tape for cloth slitting machine, glass emery cloth, polishing paper, polishing iron Dan, polishing powder (cut-off)	28/Aug./2018 -- 27/Aug./2028	Photo in Section 8 (Trademark Photos)
The Average Time For New Products Launched				
Product Category		Lead Time		
N/A		N/A		
The Shortest Time For A New Item Launched				
Product Category		Shortest Lead Time		
N/A		N/A		
Does the company provide ODM service for others?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list the main software used:	N/A
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No N/A
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No N/A
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No N/A
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No N/A
Does the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No N/A
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No N/A

6.2 R&D Real Case Description

Customer's Name	N/A
Customer's Location	N/A
Customer's Industry:	N/A
Order's Requirement Description:	N/A



6.3 Design Process		
Process 1	Process 2	Process 3
N/A	N/A	N/A
N/A	N/A	N/A
6.4 Design Devices		
N/A	N/A	N/A
N/A	N/A	N/A

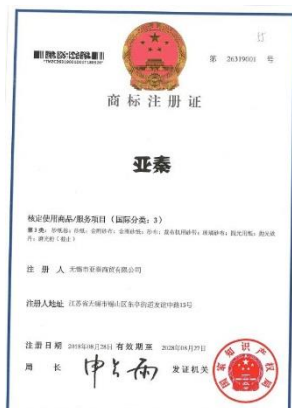


Section 7: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The volume of sales will increase 20% by year.	Short Term





Section 8: Certification & Photos

Certification & Photos	
Certification & Photos -- Business License Combined with Organization Code Certificate, Tax Registration Certificate (Original)	Certification & Photos -- Permit for Opening Bank Account
	
Certification & Photos -- Import and Export Enterprise Registration	Certification & Photos -- N/A
	<p>N/A</p>
Trademark Photos	
Certification & Photos -- Brand	Certification & Photos -- N/A



N/A

Section 9: Company and Product Samples

Company and Product Samples	
Company Gate 	Office 
Product Sample 	Product Sample 
Product Sample	Product Sample



Product Sample



Product Sample



Section 10: Competitive Advantages

10.1 Product Group Capacity		
10.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Confidential	Confidential	Confidential
10.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	1	
No. of suppliers (which cooperated over 2 times)	1	
No. of provinces which cooperation suppliers belong to	1(Jiangsu)	
Would the company like to provide design solution service for integration project?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, these projects include	N/A	
Would the company like to provide a total solution for purchasing?	<input type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input checked="" type="checkbox"/> No	
If yes, please describe it	N/A	
10.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
10.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
Sanding Band & Cap, Nail Drill Bits	100 Pieces	2 Days
10.3 Real Case for Large Contract & Lead Time		
Products Name	Order (Within 12 Months)	Lead Time
Confidential	Confidential	Confidential
10.4 Overseas After Sales Service Capacity		
10.4.1 Average response time	24 Hours	
10.5 After-sales service capacity		
10.5.1 The Average Guarantee Time		
Product Category	Guarantee Time	
N/A	N/A	
10.5.2 The Longest Guarantee Time		
Product Category	Guarantee Time	
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N/A	N/A
10.5.3 Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

-- End of Report --

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